

MYERS-BRIGGS TYPE INDICATOR® | GLOBAL STEP I™  
**PROFILE**

Prepared for  
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Interpreted by  
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Your Myers-Briggs® Profile is designed to help you understand your results on the *Myers-Briggs Type Indicator*® (MBTI®) assessment. This assessment identifies which of 16 different personality types best describes you.

Your answers to the questions on the MBTI assessment show which preference in each of four pairs of opposites you favor. Your preferences are choices between equally valuable and useful qualities. Each preference is indicated by a letter.

Your Myers-Briggs personality type  
**INTP**

Your preferences  
**Introversion | Intuition | Thinking | Perceiving**

THE WAY YOU DIRECT AND RECEIVE ENERGY

**Extraversion**

People who prefer Extraversion tend to direct their energy toward the outside world and get energized by interacting with people and taking action.



**Introversion**

People who prefer Introversion tend to direct their energy toward their inner world and get energized by reflecting on their ideas and experiences.

THE WAY YOU TAKE IN INFORMATION

**Sensing**

People who prefer Sensing tend to take in information that is real and tangible. They focus mainly on what they perceive using the five senses.



**Intuition**

People who prefer Intuition tend to take in information by seeing the big picture. They focus mainly on the patterns and interrelationships they perceive.

THE WAY YOU DECIDE AND COME TO CONCLUSIONS

**Thinking**

People who prefer Thinking typically base their decisions and conclusions on logic, with accuracy and objective truth the primary goals.



**Feeling**

People who prefer Feeling typically base their decisions and conclusions on personal and social values, with understanding and harmony the primary goals.

THE WAY YOU APPROACH THE OUTSIDE WORLD

**Judging**

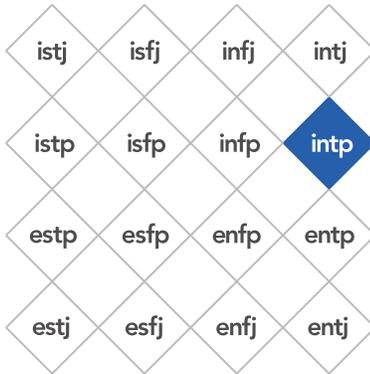
People who prefer Judging typically come to conclusions quickly and want to move on, and take an organized, planned approach to the world.



**Perceiving**

People who prefer Perceiving typically look for more information before coming to conclusions and take a spontaneous, flexible approach to the world.

**TYPE DESCRIPTION: INTP**



- Logical, analytical, objectively critical

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- Quick, insightful, ingenious; intensely curious about ideas and theories

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- Adept at providing a detached, concise analysis of an idea or a situation

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- Skeptical, likely to form independent opinions and standards

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- Value intelligence and competence

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- Flexible and tolerant of a wide range of behaviors

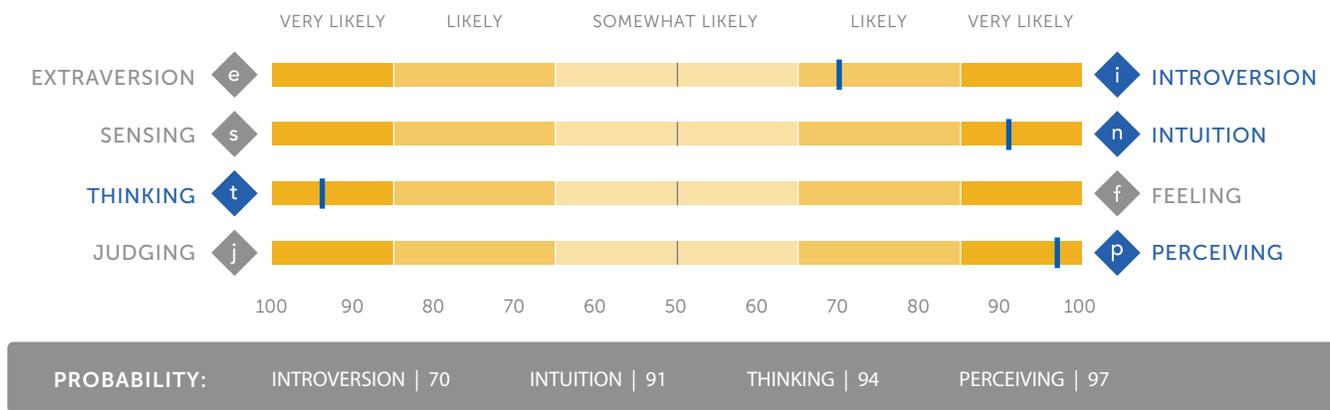
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- Seen as quiet, contained, independent

Some of these descriptors may not fit you because you are a unique person. Although most INTPs have personality attributes in common, there are still plenty of individual differences among people who share the same four-letter type.

Your MBTI responses indicate not only your preferences, but also the probability that your reported preferences really do fit you. The graph below shows the probability index for each of your preferences. The closer the blue marker is to a preference, the greater the probability that the preference describes you well. The probability index does not measure how much of a preference you have or how well you use that preference. It simply shows how likely it is that the preference you reported is accurate for you.

**PROBABILITY INDEX FOR EACH OF YOUR MBTI® PREFERENCES**



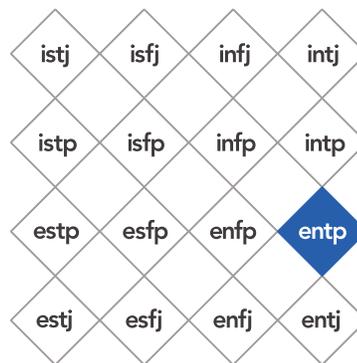
Each of the Myers-Briggs types is characterized by its own interests, values, and unique gifts. Although each individual tends to use his or her preferences most naturally and most often, keep in mind that everyone can and does use *all* of the preferences from time to time, depending on what the situation calls for. For a more complete understanding of the 16 different personality types, refer to the *Introduction to Myers-Briggs® Type* booklet by Isabel Briggs Myers or to the many other MBTI resources that are available.



- CREATIVE
- IMAGINATIVE
- CURIOUS
- QUICK
- CLEVER
- INNOVATIVE
- ABSTRACT
- LOGICAL
- OBJECTIVE
- ANALYTICAL
- RATIONAL
- OUTSPOKEN
- ASSERTIVE
- ENTREPRENEURIAL
- RESOURCEFUL
- ENERGETIC
- ENTHUSIASTIC
- SPONTANEOUS
- ADAPTABLE
- IMPULSIVE

## MYERS-BRIGGS TYPE INDICATOR® TYPE DESCRIPTION

Terry Sample



**Extraversion | Intuition | Thinking | Perceiving**

ENTPs are constantly scanning the environment for opportunities and possibilities, which they then analyze logically. They see patterns and connections not obvious to others and at times seem able to see into the future. Quick, ingenious, and resourceful in solving new and challenging problems, they move quickly from one new interest to another.

They value home, family, autonomy, and achievement.



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The logo for the ENTJ personality type, consisting of the lowercase letters "entp" in white, centered within a blue diamond shape.

## Characteristics of ENTPs

- ENTPs love challenging problems and are resourceful in solving them.
- They will seldom do anything the same way twice, always wanting to try something new.
- They continually scan the environment for new, exciting opportunities.
- ENTPs focus on the future rather than the here and now.
- They are constantly innovating.

## ENTPs with Others

- ENTPs are extremely perceptive about the attitudes of others.
- They aim to understand people rather than judge them.
- They admire competence, intelligence, precision, and efficiency.
- ENTPs enjoy verbal sparring and love to debate ideas.
- Their energy and enthusiasm make them fun to be around.
- They are continually trying to improve themselves and others.
- Although they don't intend to, they may annoy others by making promises and then forgetting to follow through because they are on to the next interesting thing.

entp

## ENTPs at Work

- ENTPs are adept at seeing opportunities and then analyzing them strategically.
- They are good at understanding how systems work.
- They have a lot of imagination and initiative for starting projects and a lot of impulsive energy for carrying them out.
- ENTPs are stimulated by difficulties, quickly devising creative responses and plunging into activity.
- With talent, they can be inventors, scientists, journalists, troubleshooters, marketers, promoters, computer analysts, or almost anything that it interests them to be.
- They are happiest and most effective in jobs that permit starting one project after another, with someone else taking over as soon as the situation is well in hand.
- ENTPs are not likely to stay in any occupation that does not continually provide new challenges.

## Potential Blind Spots for ENTPs

- If ENTPs have not developed their Intuition, they may not take in relevant information and thus their “insights” may be greatly at odds with current reality.
- If they have not developed their Thinking preference, they may not have reliable ways to evaluate their insights or make plans to carry them through. They will then go from one enthusiasm to another, accomplishing little.
- Also, they may have difficulty prioritizing their many possible projects, which can lead to burnout as they try to do it all.
- Or, they may commit themselves to ill-chosen projects, fail to finish them, and squander their inspirations on uncompleted tasks.
- ENTPs tend to hate uninspired routine and find it remarkably hard to apply themselves to the sometimes necessary detail connected with any major interest.
- They may get bored with their projects as soon as the major problems have been solved or the initial challenge has been met.