

Better working relationships



The FIRO® assessments

Improve workplace performance by helping people to understand how they interact with each other. Take a look at the FIRO® assessments (Fundamental Interpersonal Relations Orientation™).

People want and need different things from other people, and they have different ways of showing these wants and needs. The FIRO assessments get behind these differences by exploring people's social needs*. They help people:

- **Understand why they behave the way they do toward others.**
- **Express aspects of themselves they want others to understand.**

What does this mean for your organization? It means team members and colleagues understand each other better. This builds trust, increases harmony, reduces friction, and helps to improve performance.

*In the FIRO-B® assessment, the social need areas are Inclusion, Control, and Affection. In the FIRO Business® assessment, the need areas are renamed as Involvement, Influence, and Connection.

FIRO features

Focuses on interpersonal relationships and how people interact

Applies to a range of workplace issues

Compatible with the MBTI® assessment for even deeper insights and understanding

FIRO benefits

Increases people's understanding of each other so they work better together

Makes a positive impact on performance across the organization

Accessible framework is quick and easy to understand for everyone

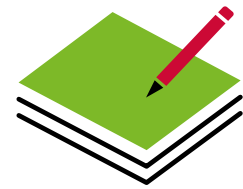
Use the FIRO® assessments for:

- Building relationships
- Team development
- Conflict management
- Organizational fit
- Recruitment and selection

“ It helped me to understand myself and my colleagues better, what makes different people tick, and that we don't place the same importance on the same things. ”

HR Manager,
accountancy

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FIRO® products and resources

FIRO® reports

- FIRO-B® Profile
- FIRO-B® Interpretive Report for Organizations
- FIRO Business® Profile
- FIRO Business® Leadership Report

FIRO® training materials

- Introduction to the FIRO-B®/ FIRO Business® Instrument
- Making Teams Work
- Using the FIRO® Instrument with Teams

Guides and manuals are also available.

Get in touch

Have you got a question?
Contact our FIRO experts:
www.themyersbriggs.com

To administer the FIRO assessments, you need to be FIRO certified.

See www.themyersbriggs.com to find out about FIRO training (both FIRO-B and FIRO Business) and how to become FIRO certified.

Behavioral insights that build trust quickly

About The Myers-Briggs Company

In our fast-changing world, your edge lies in harnessing 100 percent of your talent – at work, home, college, or anywhere in between.

The Myers-Briggs Company empowers people to be the best versions of themselves. By enriching self-awareness and understanding of others, we help organizations around the world to improve teamwork, develop inspirational leaders, foster diversity, and solve their most complex people challenges.

We're established assessment developers, expert trainers and experienced psychologists. Our powerfully practical solutions are grounded in a deep understanding of the trends that affect people and organizations today, and we're ready to help you succeed.

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